## FRANKLIN REGIONAL SCHOOLS FEDERAL CREDIT UNION

4068 BUSHY RUN RD., JEANNETTE PA 15644 724-523-9448 Toll Free 877-523-9448

Approved loan rates starting 02/01/2023.

## LOANS TERMS, RATES, RESTRICTIONS

## SECURED LOANS

| TYPE OF LOAN            | SECURED     | MAXIMUM                  | APR for     | Below | MATURITY    |
|-------------------------|-------------|--------------------------|-------------|-------|-------------|
| (See notes 1-7          | BY          |                          | 700+ credit | 700   |             |
| below table)            |             |                          | scores      | call  |             |
| NEW VEHICLE             | TITLE       | 110% OF VALUE            | 5.00 % APR  | Call* | 0 - 72 MO   |
| NEW VEHICLE             | TITLE       | 110% OF VALUE            | 5.25 % APR  | Call* | 73 - 84 MO  |
| USED VEHICLE            | TITLE       | 110% OF VALUE            | 6.00 % APR  | Call* | 0 - 72 MO   |
| 2014 and newer          |             |                          |             |       |             |
| USED VEHICLE            | TITLE       | 110% OF VALUE            | 6.25 % APR  | Call* | 0 - 60 MO   |
| 2013 and older          |             |                          |             |       |             |
| SHARE SECURED           | 100% SHARES | SHARE BALANCE            | 5.00% APR   | Call* | 0 - 60  MO  |
| SECOND                  | MORTGAGE    | 80 % of Appraisal –      | 4.25% APR   | Call* | 0 - 60 MO   |
| MORTGAGE                | NOTE        | other restrictions apply | 4.50% APR   | Call* | 61 – 120 MO |
| SECURED LOAN            | UCC-1       | 100% of Value (New)      | 6.00% APR   | Call* | 0 - 72 MO   |
| (\$150.00 one-time fee) |             | 100% of Value (Used)     | 6.25% APR   | Call* | 0 - 72 MO   |
| RECREATIONAL            | TITLE**     | 80% OF BOOK              | 5.50% APR   | Call* | 85 – 120 MO |
| VEHICLE NEW             |             | VALUE                    |             |       |             |
| RECREATIONAL            | TITLE**     | 80% OF BOOK              | 5.75% APR   | Call* | 73 – 120 MO |
| VEHICLE (USED)          |             | VALUE                    |             |       |             |
| MOBILE HOME             | TITLE       | 80% OF BOOK OR           | 12.50% APR  | Call* | 0 – 120 MO  |
| with/without foundation |             | APPRAISED VALUE          |             |       |             |

<sup>&</sup>lt;sup>1</sup> Maximums do not include Credit Disability Insurance or closing costs and fees. If the member pays for these coverages, they may be in addition to the listed maximum.

**CANCELLATION FEES** – up to \$50 if the member cancels the loan request after the credit union has started processing. Call the credit union office for details.

## \*For less than 700 credit scores we use Risk Based Pricing and a reduced loan to value limit.

UNSECURED LOANS: must be a member of the credit union for six months.

SIGNATURE LOANS: See the rate chart at the right. Signature loans may be in addition to existing "Money Sale" loans.

VISA CARD: limits up to \$10,000 @ 9.90% APR

| SIGNATURE   | 24 mo     | 48 mo     | 60 mo     |
|-------------|-----------|-----------|-----------|
| \$3,000.00  | 10.0% APR | 10.0% APR | 10.0% APR |
| \$6,000.00  | 10.0% APR | 10.0% APR | 10.0% APR |
| \$9,000.00  | 10.0% APR | 10.0% APR | 10.0% APR |
| \$12,000.00 | 10.0% APR | 10.0% APR | 10.0% APR |
| \$15,000.00 | 10.0% APR | 10.0% APR | 10.0% APR |

<sup>&</sup>lt;sup>2</sup> APR – Annual Percentage Rate

<sup>&</sup>lt;sup>3</sup> Dealer Demos and loan buyouts will be financed at the new car rate provided the vehicle has less than 15,000 miles.

<sup>&</sup>lt;sup>4</sup> All costs of loans to be paid by the member. Title Fees - \$150 PA Title - \$225 Out of State Title Lease Buy-Out \$100

<sup>&</sup>lt;sup>5</sup> Under certain circumstance we will attempt to match the competition's rates. Please call the credit union office for details.

<sup>&</sup>lt;sup>6</sup> Member may be required to purchase Flood Hazard Insurance.

<sup>&</sup>lt;sup>7</sup> Member must pay the cost of a Flood Hazard determination.

<sup>\*\*</sup>Includes RV's and Boats with titles.